

Why Downsizing Advisory Service?

The Downsizing Advisory Service is a professional estate liquidation and personal property appraisal service which works for the benefit of their clients to maximize their return on the sale of valuable antiques, art, and common household items. Unlike some estate liquidation firms or estate sale companies, we never buy anything from our clients as it is a conflict of interest. We provide our clients full documentation of all sales of items we handle.

We are recommended by probate and elder law attorneys, senior communities, geriatric care managers, patient advocate companies, senior moving companies, professional guardians, home health companies and financial advisors.

SERVICES:

We provide certified personal property (antiques and household goods) appraisal services for: Estate planning, insurance replacement value coverage, probate appraisals, guardianship inventory appraisals, divorce appraisals and private party appraisals.

We provide professional estate liquidation services to include: Walk through evaluations of estates, consignment of antiques and valuables at auctions throughout the United States and over eBay®, and referral to proven, honest estate sale companies. We handle all aspects of the consignment: including research, auction house contact, negotiations, consignment forms, pickup, follow up and issuance of checks.

We provide educational seminars for community groups, senior communities and professional organizations including legal, financial, and realtor groups. Please refer to our web site: www.downsizingadvisoryservice.com for an updated list of topics and current schedule.

Our Experience:

- 20 years of experience in the antique industry.
- Member American Society of Estate Liquidators.
- 12 plus years experience providing personal property antiques and household goods appraisals for attorneys and guardians.
- Certified personal property appraiser.
- Member Certified Appraisers Guild of America.
- Author of articles on antiques and estate liquidation for a variety of local publications of the past 8 years.



CAGA
CERTIFIED
APPRAISER

Among the auction houses we use:

- Christie's, New York
- David Rago Auctions, Lambertville, NJ
- Treadway Gallery, Cincinnati, OH
- John Toomey Gallery, Chicago, IL
- Bonhams & Butterfields, Los Angeles, CA
- Heritage Auctions, Houston, TX
- Lelands.com, Seaford, NY
- Skinner Inc., Boston, MA

Samples of Items Sold



**1850s era
Daguerreotype
Photograph Family
Portrait
\$2,125**



**Bookends
\$7,500**



**Deco Purse
\$1,700**

Experience, knowledge and education are critical in estate liquidations. A failure to understand the value of items and to sell them in the appropriate venues can cost the client thousands of dollars.

For our liquidation success stories see our website: www.downsizingadvisoryservice.com

Who we are

As knowledgeable experts in our field, our staff is trained and prepared to help you through the downsizing process.

We're also honest business people who look out for our clients. *The Downsizing Advisory Service helps ensure that no one takes financial advantage of you in the antique/collectibles marketplace.*



Dale Smrekar, ASEL, C.A.G.A. President of the Downsizing Advisory Service is a professional estate liquidator and certified personal property appraiser. He periodically conducts antique appraisal fair fundraisers for local hospice organizations. He is a graduate of the University of South Florida and has eleven years experience as a social worker/supervisor with the State of Florida Medicaid assistance program.

Let us provide you with the peace of mind you deserve.

**Call the Downsizing Advisory Service™
today for a prompt appointment.**

813-244-4160

The Estate Liquidation Experts
www.downsizingadvisoryservice.com

Downsizing Advisory Service™
19208 Eastbrook Drive
Odessa, FL 33556

“What do I do with all this stuff?”



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Professional Estate Liquidator
Certified Personal Appraiser